



## **International - Polymer Consultant Directory**

Plastics, Rubber, Composites, Polyurethane, Adhesives, Additives
Serving the Polymer Industry since 1985



### What we do (at a glance)



**Richard Bladon:** Health and safety for plastics processors

Eric Boinard: Value added consumer-centred innovation within a regulatory framework

John Bovis: Polymer product consultant, design/development to production-cell, lightweight,

process, tool & energy optimisation

**Scott Brannan:** Cost estimating to set targets and reduce costs

**Graham Chetwood:** Cost reduction from improved purchasing

Christophe Convert: Concept to reality

**Terence Cooper:** Bioplastics, sustainable packaging, recycling & recovery

**Peter Cracknell:** High-quality on-site polymer training & consultancy services

**Gerhard Crossman:** Turnaround & process improvements, change management

**John Duncan:** Thermal, dynamic mechanical & dielectric analysis

Jesús Fernández: Energy efficiency improvement and sustainability management

Sarah Greenwood: Packaging

**Trevor Hutley:** Global polymer industry consultant, Research & Innovation advisor

**Ashley Jones:** Growing businesses by developing leaders, transforming teams and delivering

sustainable performance in manufacturing & commercial functions

Andy Jewell: Industry 4.0 - Cloud MES, ERP & IoT (Digital Manufacturing) specialist

**Robin Kent:** Energy surveys & energy management, sustainability management

Nicolas Kokel: Strategic business opportunities, processing, converting and applications,

recycling and sustainability

Brian Lodge: Sustainable packaging design, assessment, and training

**Pravin S Mistry:** Global: mergers & acquisitions, buying / selling companies, recruitment, chair roles,

polymer consultancy

**Jeremy Pingstone:** Injection moulding. Education, skills & apprenticeships

**Eric Reddock:** Composites and reinforced polymers expertise

Fabrizio Rizzato/Petra Mickova: Thermoset polyurethanes from chemistry to equipment

Colin Sarson: Helping companies grow, maximise profits and develop their work force

**Eddie Sheridan:** Market research, materials, packaging & improvement

**John Taylor:** All aspects of extrusion technology from materials to machinery

## Why use pcn?



Established in 1988, the Plastics Consultancy Network has been serving the global polymer industry for over 30 years.

The PCN is a professional network of the best independent plastics, polyurethanes, rubber, composites and adhesives consultants in the world.

PCN members are not only located around the world but also work around the world.



Every PCN Consultant is an independent, highly qualified, and experienced polymer consultant considered an expert in their field. All PCN members have a proven track record in polymer consultancy and can bring decades of experience to your company, at a fraction of the cost of hiring internal resources.



In times of trading be it difficult/demanding conditions, improving efficiency, increasing margins, and reducing downtime are more vital than ever. PCN's focus on the polymer sector involves sharing the knowledge and information generated from many years of experience in all areas of the polymer businesses.

PCN's commitment is to help clients find effective solutions, actively, quickly, creatively, and at a minimal cost. Selecting a PCN member consultant guarantees a professional response to a professional need.

The PCN - for all you need to know about plastics, polyurethanes, rubber, composites and adhesives, from the experts.



www.pcn.org

	pcn	Richard Bladon	Eric Boinard	John Bovis	Scott Brannan	Graham Chetwood	Christophe Convert	Terence Cooper	Peter Cracknell	Gerhard Crossman	Deon de Wet-Roos	John Duncan	Jesús Fernández	Sarah Greenwood	Trevor Hutley	Andy Jewell	Robin Kent	Nicolas Kokel	Brian Lodge	Pravin S Mistry	Jeremy Pingstone	Eric Reddock	Fabrizio Rizzato	Colin Sarson	Eddie Sheridan	John Taylor
	Additives														•			•					•			
	Composites																			•		•				
	Materials selection				•				•			•			•						•	•	•		•	•
Materials and design	Polyurethanes				Ť				Ť		•	_			_						_	Ť	•		_	
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	Thermoplastics	•				•	•								•	•		•		•						$\neg$
	Testing and analysis	•				•	•					•			_	•		•				•				-
	Blow moulding																									$\Box$
	Compounding							_												_						-
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g	Equipment															•										-
Processsing	Extrusion									•				•				•								•
900	Lean/Health & safety	•	•							•																
	Injection moulding			•			•		•	•	•		•				•				•			•		
	Quality		•																			•		•		
	Thermoforming								•																	
	Tooling						•																			•
	Bioplastics							•			•														•	
	Eco-product design		•											•					•							
Sustainability	Energy management			•									•				•									
taing	Plastics degradation							•																		
Sus	Recycling and recovery							•																		
	Sustainability management							•					•			•	•	•	•							
	Waste management	•						_								_		_	_							
	Expert witness	Ť																								-
cial	Export and import					•																				-
Commercial	Legislative and regulatory		•			•																				-
Com	Market research		•																							-
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	Mergers and acquisitions						-					•								•			-	_	•	-
	Automotive				•		•						•										•	•		
Markets	Electrical/Electronic				•																					-
Mar	General	•		•	•	•				•	•					•	•						•	•		-
	Medical								•																	-
	Packaging							•		•			•	•					•						•	
skills	Authoring																•									
	Project management		•	•		•					•			•		•					•			•		
Other ski	Recruitment																			•						
٥	Training	•							•			•			•		•		•		•		•			
	Trouble shooting													•							•	•				•
		Richard Bladon	Eric Boinard	John Bovis	Scott Brannan	Graham Chetwood	Christophe Convert	erence Cooper	Peter Cracknell	Gerhard Crossman	Deon deWet-Roos	John Duncan	Jesús Fernández	Sarah Greenwood	revor Hutley	Andy Jewell	Robin Kent	Nicolas Kokel	Brian Lodge	Pravin S Mistry	Jeremy Pingstone	Eric Reddock	Fabrizio Rizzato	Colin Sarson	Eddie Sheridan	JohnTaylor
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### **Richard Bladon**

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## **Specialities**

Rubber, Thermoplastics, Health and safety, Recycling and recovery, Sustainability management, Waste management, Legislative and regulatory, Automotive, Food, General, Training (incl. online), Fire safety management, Environmental management systems, Health & safety management systems, PPC permits, ISO14001 EMS implementation, ISO45001 OH&SM implementation, Training (Health & Safety, Environmental & Fire), Fire management.

#### Our services include:

Implementing and running Health & Safety/Environmental Management systems in accordance with ISO 45001 & ISO 14001. We have extensive experience in Accident Investigation, Policy writing, Fire Risk Management including Policy, Fire Risk Assessment, Training, Risk Assessments, COSHH Assessments. Compliance Audits, Occupational Health Review, Gap Analysis against ISO standard 45001 & 14001, Support on PPC Permit Applications, Waste Management Reviews, Emergency Procedures. Sustainability and waste recycling.

For almost 3 decades, Richard Bladon and Associates have worked in the plastics industry from processing to health, safety and environmental management covering Nordics, UK, Eire & South Africa with a large German Plastics Processes. Richard is a Chartered Member of IOSH (CMIOSH), Practitioner of IEMA (PIEMA) and an Associate of the Institute of Fire Protection Officers (AMIFPO).

He is the Chair of the BPF Industrial Health & Safety Committee, IOSH North Wales Committee and IEMA North Wales Steering Group.

#### Our clients include:

national fire companies, automotive OEM suppliers, waste disposal & waste recycling companies and water treatment companies.

#### **Dr. Eric Boinard**





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https://etobinnovate.wixsite.com/innovation https://ukrpservices.wixsite.com/ukrp

## **Specialities**

Materials selection, Product design and evaluation, Thermoplastics, Testing, Injection moulding, Quality, Thermoforming, Eco-product design, Plastics degradation, Sustainability management, Legislative and regulatory, General products, Medical products, Packaging, Project management, Training (incl. online), Trouble shooting.

#### Our services include:

Consumer trend analysis, Composites, Net Zero, Emissions accounting, Standards, UK Responsible Person (MHRA), Eyewear, Ophthalmic products, Intellectual property management, Innovation management.

- E to B Innovate Ltd is a consulting organisation with considerable experience delivering value added consumer-centred innovation, addressing the different moments of truth. We help businesses to identify and develop innovative products with a purpose whilst ensuring compliance with relevant regulations so they can safely address consumer's expectations. Our clients enjoy our unique innovation and compliance experience gained over 20 years as well as access to our unique evaluation and testing facility.
- UKRP Services will act on behalf of the manufacturer to assist with regulatory tasks under the manufacturer's obligation in the United Kingdom for Class I medical devices and act as the UK Responsible Person for manufacturers based outside the UK.

## **John Bovis**

Project Innovations Ltd., UK



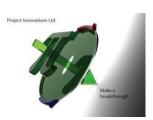
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## **Specialities**

Product design and evaluation, Materials selection, Thermoplastics, Analysis, Additives, Injection moulding, Thermoforming, Tooling, Equipment, Health and safety, Quality, Eco-product design, Energy management, Automotive products, Electrical/electronic products, General products, Medical products, Packaging, Project management, Trouble shooting.

#### **Our services include:**

UK Agent for Safoam (Endo-thermic blowing agents) from USA, Moldex 3D Analysis with Foam analysis modules, Design for Manufacture (DFM), Tooling - (GA) evaluation and optimisation, Tool specification, Manufacturing cell development, Bespoke material development (Via subcontract compounder), Injection moulding (process optimisation, energy evaluation and optimisation and lightweighting), Tool evaluation/development advice, Equipment specification, Energy monitoring, Energy optimisation, Real time production monitoring (subcontract), Making Lean Sustainable (sub-contract), Estimation of bottom-line savings for lightweighting developments, New product costing, Defence products, Marine products, Toolmaker selection, Tooling supply, Automation Existing tool evaluation/analysis, Tool re-development advice, planning and project management, ISO 14971 Risk assessment, DFMEA /PFMEA.

Over the 40 years I have worked in the Polymer industry, I've had the privilege of working with many great people across much of the world. My rolls were as diverse as Technician to Technical Manager, and in application, from R&D through to specifying and project managing production cells to make 30-50 million parts per annum.

In all the different applications and intriguing challenges, the thing that keeps it interesting is getting to the root cause of problems and creating innovative solutions, raising the customer and their products to new capabilities.

#### **Scott Brannan**



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### **Specialities**

Materials selection, Product design and evaluation, Rubber, Thermoplastics, Equipment, Injection moulding, Thermoforming, Automotive, Electrical/electronic, General products, Medical products.

#### Our services include:

Design for manufacture, Electronics & electromechanical, Machining, Sintered metals, Sustainable procurement, Cost Estimation, Supplier negotiation, Quotation evaluation, Procurement, EV batteries & Motors, Aerospace, Marine, Value stream mapping and Process improvement.

Scott has extensive experience in the field of cost estimation understanding both supplier and end user cost structures. As a company Scottbrannan Ltd has developed a costing system with a vast database of 1700 machine types, 2000 materials and coverage for 90 world regions. This system is improved and updated as a continuous process. This system has successfully been used since 2014 with significant success in managing cost.

#### Clients include:

Dyson EV, Aston Martin UK, LEVC (Formerly London Taxi) UK, Northvolt AB Sweden, Yasa EV motors UK, Freyr Norway Omimod Norway, Skeleton Technologies Estonia, Saietta Motors UK, Jaguar Landrover UK, Sharing in Growth part of a Rolls Royce project.

## **Graham Chetwood**



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### **Specialities**

Business improvement, Export and import, Market research, Packaging, Project management.

We can reduce the cost of purchasing raw materials including resins.



## **Christophe Convert**



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#### **Specialities**

Materials selection, Product design and evaluation, Rubber, Thermoplastics, Blow moulding, Extrusion, Injection moulding, Quality, Thermoforming, Tooling, Market research, Automotive, Electrical/electronic, Project management, Trouble shooting.

#### Our services include:

Design Engineering, Product Design, Product to market, CAD, Design for manufacture, Design for cost, Cost saving (VA/VE), Supplier management, RFQs, QAFs, Oil & Gas Products, Marine powertrain products and PLM (Teamcenter).

Convert Design offer services throughout the design lifecycle to bring your idea or concept to reality while meeting your individual requirements.

Our services range from CAD modelling using Siemens NX to Project Management, Quality Support, Supplier Research, Manufacturing Advice, Prototyping Support and many more. We can help you bring your idea to life.

All of the Intellectual property created by Convert Design will stay with you, and all communication or sharing is done under a non-disclosure agreement signed from the first enquiry between both parties. We can also offer Cost Estimation services of the design through our collaboration with Scott Brannan. From the start of the design, even before we start manufacturing, we know the finished will be optimized for manufacture and piece price, so you get the best of both worlds.

## Dr. Terence A. Cooper

ARGO Group International Global Polymer Consultants

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### **Specialities**

Materials & formulation, Applications & markets, Compounding, Environment & sustainability, Biobased, Renewable, (Bio)degradable, Compostable & Water soluble plastics, Functional polymers/blends, Sustainable Packaging, Recycling and Recovery. ARGO Group is a global polymer consultancy providing specialized services in chemical and polymer science, materials technology and market and applications development in North America, Europe, Japan and other international markets.

#### We provide services globally in the following areas:

- New product, process, market and applications development in bioplastics (biobased, renewable, biodegradable and compostable) and water-soluble plastics.
- Polymer and plastics formulation, compound and process development.
- Development of biofuels, biobased and renewable chemicals, monomers and plastics.
- Packaging technology, package design and use, environmental issues and sustainability.
- Recycling and recovery technology and end-of-cycle processes (waste-to-energy, fuels, monomers and downstream chemicals).
- Strategic market analysis and research, development and technology portfolio evaluation.

## Peter Cracknell

# PSC Associates

**PSC** 

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### **Specialities**

Materials, Tooling, Expert Witness, Troubleshooting, Training. PSC Associates is a leading online training company, delivering polymer engineering degree modules in Plastic Materials and Plastic Part Design for a number of universities and companies worldwide.

#### Our services include:

- Onsite Plastic Materials Training, including: Commodity, Engineering and High Performance Plastics, Plastic injection mould design and plastic part design courses.
- Assessment of training requirement, design and delivery of bespoke onsite short courses within the UK and overseas.
- Consultancy and Troubleshooting on Injection Moulding, Vacuum Forming, Processing/Tooling and Plastics Materials Selection.
- Expert Witness reporting on Mould Tooling, Plastic Part Design and Plastic Materials selection.

Many years of experience working in the polymer Automotive, Medical, Aerospace and Packaging sectors.

#### **Gerhard Crossman**



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### **Specialities**

Extrusion and injection moulding (PVC, PE, PP, GRP), Building products, Packaging products, general business advice for profitability improvements and turnarounds, Project management and LEAN support.

"Helping your business succeed" - not just under challenging economical conditions. For more than 20 years we provide professional strategic business advice on successful business transformation and sustainable operational performance improvements for the European industry. Main areas of activity range from hard and soft plastics processing to food and pharma packaging. Our focus is on maintaining operational excellence through sustainable operational and financial improvements and long-term partnerships with our international client base.

For more information and a full project list please visit either our website www.fbc-ltd.com or my personal profiles on LinkedIn or Xing. We look forward to your enquiry.

### **Deon de Wet-Roos**



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www.industrialchemistryconsulting.com



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### **Specialities**

Additives, Analysis, Polyurethanes, Product design and evaluation, Extrusion, Injection moulding, Bioplastics, Eco-product design, Plastics degradation, Recycling and recovery, Market research, Authoring, Project management, Training (including online), Troubleshooting, Product development and innovation, Process optimisation, Alternative biobased raw materials, Polymer Chemistry and Synthesis, Technical and Scientific Computer Modelling, Stage Gate Process for R&D Project Evaluation, Statistical data Analysis and Experimental Design.

#### Our services include:

Comprehensive product development and innovation strategies tailored to client needs. Expert consultancy in process optimisation and troubleshooting for polymer and chemical processes. Market research and preparation of detailed reports, including market potential, operational analysis. Development and evaluation of sustainable and eco-friendly products. Customised training programs, including online options, covering various aspects of polymer science and industrial chemistry. Assistance with recycling, recovery processes, and strategies for waste reduction. Application of advanced statistical methods and experimental design for process improvement. Financial evaluation and strategic planning through the Stage-Gate process for R&D projects. Technical support for extrusion, injection moulding, and bioplastics formulation. Authoring of technical documents, safety data sheets. Integration of alternative biobased raw materials into existing production systems. Implementation of advanced computer modelling for predictive analysis and optimisation.

I have more than 24 years of experience in chemical synthesis, polymer science, product development, and project management. I have an extensive track record of leading multidisciplinary teams, mentoring professionals, and successfully driving large-scale technical projects across diverse industries such as resins. adhesives, surfactants, polyurethanes, and industrial coatings.

#### **Dr. John Duncan**



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### **Specialities**

Analysis, Materials, Testing, Training, Instrument servicing.

Lacerta Technology offers Contract Research for assistance and advice on materials' development and characterisation of mechanical and thermal properties over a wide temperature range and in controlled environments, for example air, nitrogen, fluid immersion and varying relative humidity. Dynamic mechanical and dielectric analysis are particularly sensitive to changes in polymeric structure in the solid state, for example with blends, the effect of cooling rate and the degree of cure for thermoset resins. Detailed analysis can assist in the optimisation of processing conditions. Contract thermal analysis work, using the following techniques: DSC, DMA & DETA and the novel identiPol QA, specifically designed for Quality Assurance in the plastics' industry. Our reputation is well known in the field of Thermal Analysis.

- Test method development.
- Practical use temperatures.
- Studies of blended materials.
- Degree of cure studies.
- Composite materials measurement.
- Deformation mechanisms in plastics.

## Jesús Fernández



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### **Specialities**

Injection, Extrusion, Thermoforming, Secondary Processes, Energy Efficiency workshops and energy management, new technologies. Sustainability and Carbon Footprinting. Training & Project management.

# Axis Technology operates worldwide for plastics processors, providing the following services:

- Energy efficiency surveys/workshops.
- Technical validations.
- Energy management training (in-house and on-line).
- Due diligence processes.
- Compressed air & gas leak measurement.
- General sustainability assessment.
- Carbon footprint for organizations and products.
- Water management.
- Sustainability in-house training.

We have a proven track in the plastics world providing services to reduce energy consumption, increase profitability and make 'cleaner' operations.

#### Sarah Greenwood

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## **Specialities**

Packaging Construction, Barrier Materials, Sustainable Materials, Blown Film Extrusion, Packaging Films, Packing Operations, Thermoforming, Printing, Injection Moulding, Blow Moulding, Value Engineering, Procurement, Environmental Policy, Packaging, Automotive, Project Management, Problem Solving, Testing, Line trials, Process Optimisation, Product Development. Sarah Greenwood, BSc(Hons), MSc(Eng), FIMMM, APkgPrf.

A Polymer Technologist, Sarah has worked and contributed to the development of car disc brake pads for T&N and high performance packaging films for BP. She has held demanding technical positions in all aspects of the packaging supply chain with Mars, Sun Branding Solutions, Asda and Fox's Biscuits. Sarah now works with companies from start-ups to blue-chips on all aspects of innovation, specification and problem solving.

She holds an MSc (Eng) in Polymers and Polymer Composites, is an Accredited Packaging Professional and is a Fellow of IOM3.

## **Dr. Trevor J. Hutley**

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### **Specialities**

Global polymer industry specialist; Materials, Formulation, Additives, Fillers, Compounding, Product Development, Technology transfer, Technology commercialisation, Patents & IP, Market research, Problem solving, Strategic thinking and analysis, Training, Feasibility Studies. Business Modellina.

Dr Trevor Hutley is a recognised polymer expert, an invited conference speaker and moderator, with a passion for teaching, who has broad experience in the global polymer and petrochemical industry, across many companies and organisations, in many pioneering and complex situations. An unusual combination of broad and deep technology and science knowledge, combined with finance, marketing, manufacturing and business experience. An advisor on research & innovation.

## **Andy Jewell**

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### **Specialities**

Thermoplastics, Blow moulding, Extrusion, Injection moulding, Quality, Thermoforming, Energy management, Automotive, Electrical / electronic, Medical, Packaging, Project management, Training (incl. online), IBM, ISBM, Real-time production monitoring & recording, Real time process monitoring & recording, Real-time energy monitoring & recording, Industry 4.0 support, Energy monitoring, Specification, supply and support of Manufacturing/ERP Systems & (Real-time) MES (plastic components and assembly specific).

- Real-time production monitoring & recording
- Real-time process monitoring & recording
- Real-time individual machine/asset energy monitoring and recording
- Real-time machine/asset & tool maintenance monitoring and recording
- Real-time quality option
- Real-time (bar-code) labelling (for product traceability)
- Real-time & historical reporting and BI

## **Ashley Jones**

KCE Consultants, UK





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pcn.org/our-members/member-ashley-jones/

### **Specialities**

Ashley is a dynamic and trusted operations leader with over 40 years of experience driving transformation and growth within the plastics packaging industry, supporting both Corporate and Private Equity-backed organisations.

Educated in Production and Mechanical Engineering at the Polytechnic of Wales (now University of Glamorgan) through the prestigious Metal Box Graduate Scheme, Ashley developed a strong technical foundation complemented by the discipline and resilience gained as an international competitor in rugby and karate.

His career spans leadership roles across injection moulding, blow moulding, sheet extrusion, thermoforming, and blown film technologies, delivering high-performance solutions to major FMCG clients throughout the UK, Europe, and Asia.

Renowned for turning around underperforming operations, Ashley combines strategic thinking with hands-on leadership to deliver measurable, lasting results. Whether brought in as an interim leader or consultant, he excels in navigating difficult situations - from site underperformance and cultural misalignment to stalled growth and operational inefficiencies. His calm, focused approach provides clarity in complex scenarios, earning the trust of stakeholders at every level.

Ashley's true passion lies in developing people. He has coached and mentored technical managers into confident, commercially aware leaders, while aligning multi-functional teams behind shared goals and a culture of continuous improvement.

Clients value his straightforward, empathetic leadership style - one that builds trust guickly, drives accountability, and creates the right conditions for lasting success. If you're looking for a seasoned consultant who can lead through complexity, elevate operational performance, and develop leadership capability - Ashley brings the experience, credibility, and commitment to deliver real impact.

### Dr. Robin Kent



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### **Specialities**

Materials, Injection moulding, Extrusion, Environmental, Energy surveys and energy management for plastics processors. Carbon footprinting for plastics processors and products, Cost management for plastics processors, Quality management for plastics processors. Building products, Authoring, Training, Project management. Tangram is a leading international consultancy for energy and sustainability management in plastics processing.

#### We provide the following services:

- Energy surveys for plastics processors.
- Energy management training for plastics processors.
- Sustainability management for plastics processors.
- Technical authoring services.
- Quality management for plastics processors.
- Cost management for plastics processors.

We are experts in reducing energy use in plastics processing and work with large international processors on corporate programmes to reduce energy use, save money and improve the carbon footprint of operations.

## **Dr. Nicolas Kokel**

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### **Specialities**

# We provide services to plastic processors and users of plastic items in the downstream sectors:

- Market intelligence, identification of business opportunities
- New product and application development
- Factory and laboratory design
- Plant performance optimisation
- Deployment of Industry 4.0 & IIoT technologies
- Extrusion and converting equipment selection
- Equipment upgrading and retrofitting
- Formulation of plastic recipes
- Extrusion process improvement and troubleshooting
- Plastic product quality and performance improvement
- Strategic advice on sustainability, environmental policy, and recycling
- Strong focus on films and packaging applications

## **Brian Lodge**

#### Lodge Consulting





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### **Specialities**

Product design and evaluation, Blow moulding, Injection moulding, Thermoforming, Eco-product design, Energy management, Recycling and recovery, Sustainability management, Market research, General markets, Packaging, Project management, Training (incl. online), Design for the circular economy, Design for recyclability, Design productivity, Packaging assessment and evaluation, Product development workshops, Packaging Legislation.

Brian is an experienced design and development professional who works in the plastics industry, mainly, but not exclusively, with packaging. His core skills are design and development, and he has considerable experience in sustainability and design for the circular economy.

#### We provide the following services:

- Designing new products, design for efficiency, incorporating recycled content, design for recyclability, sustainable design.
- Assessing existing ranges to create more sustainable products, building development strategies, reviewing recyclability.
- Workshops and training on sustainability, recyclability, the effects of impending legislation, and design productivity for the packaging industry.

Our main interests are in helping industry improve the sustainability of their products through design, lightweighting, incorporating recycled content, and design for recyclability. Brian is currently chair of the RECOUP Recyclability by design committee and the WRAP Jazz polyolefins committee, as well as sitting on the OPRL Technical Advisory Committee. He is also a past joint chair of the Recyclass Advisory committee, the PCEP Innovation committee, and two committees of the CPA. Alongside working as an independent consultant, Brian also works part time for the British Plastics Federation, where he is the Director of Plastics and Flexible Packaging where part of his role is to work with government and civil servants on the latest legislation facing the packaging industry.

## **Pravin S Mistry**



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www.prea.co.uk



### **Specialities**

prea® Ltd is an internationally-renowned one-stop shop for the polymer industry, with over 30 years of experience. We are based in Manchester, UK and have offices globally to support our international customers with the following services:

- prea® Capital Mergers & Acquisitions Buying and Selling Companies Cross Border Deals
- · International Recruitment
- Polymer Consultancy
- Buying and Selling Machinery

prea® Capital International Mergers & Acquisitions and the Buying and Selling of Companies in a variety of sectors, working with Strategic and Private Investors.

#### **COMPANIES FOR SALE & WANTED**

We have clients that are looking to buy and clients that are looking to sell Manufacturing and Distribution companies. These can be any size or location: Plastic Compounding, Masterbatch/Concentrate, Compounding, Injection Moulding, Extrusion Thermoforming, Dip Moulding... These can be Plastics, Rubber, Composites, Adhesives, Engineering.

- Purchasing and Disposal of Business Units / Carve-outs / Divestiture
- Preparing Companies for Sale
- Due Diligence Pre/During/Post Acquisition
- Creating Portfolios Diverse
- Management Buyouts and providing funding
- Joint Ventures and Collaborations
- Financial Investment / Funding

- Recruitment Permanent / Interim, from Managerial to C Level
- Land / Buildings Buy Back and Lease
- Business Turnarounds
- Businesses in Distress
- Chapter 11 / Insolvency
- Exit Strategies both for institutions and individual owner-managed companies

#### International Recruitment - Permanent, Interim and Contract

We have extensive connections globally with a broad base of employers and have a continual pipeline of candidates from our global offices.

C level – CEO, MD, CFO, COO, Chair and Managerial – Technical, Commercial, Technical Sales, Operational, Production, Purchasing, Quality or HSE.

#### **Polymer Technical Consultancy**

Experts in Plastics, Rubber, Composites, Adhesives, Polyurethanes, Paints, Textiles, from Formulations, Processing and Technical Service

#### Machinery

We can source new and used machinery and purchase machinery from individual machines to single or multiple sites.

Contact us today for a confidential discussion on how we can assist your business

## **ITS-Plastics Ltd**

## **Jeremy Pingstone**

ITS Plastics Ltd., UK





m www.itsplastics.com

### **Specialities**

Injection Moulding, Sequential/Cascade Moulding, Project Management, Trouble Shooting, Materials, Market Research, Training, Equipment Agent.

- Established 1997.
- Over 35 years experience in Injection Moulding, including project management, technical support, process optimisation, general trouble shooting.
- Application development support.
- Project management from design to full production.
- Computer aided filing simulation on request.
- Consultancy for polymer related products and materials.
- Agent for process control and monitoring systems UK & Ireland.
- Specialist in education, skills and apprenticeships for polymer industry.
- Representation for hot runner systems UK & Ireland.

### **Eric Reddock**



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### **Specialities**

Fibre reinforced plastics (Composites), materials selection, testing, qualification & specification, product design, product manufacture, product testing (NDT and destructive), project management.

- Reddock Consultancies is a global polymer consultancy at the forefront and a leader in all aspects of polymer science and engineering technology
- We have over 30 years' experience specialising in and supporting "Composites" in the aerospace, automotive, naval and general engineering sectors
- We also consult on both engineering thermoplastics such as PEEK and commodity thermoplastic such as polyethylene.
- We consult to both highly regulated and low technology industries.
- We consult on material selection and qualification, product design and development, manufacture and process certification, testing both non-destructive and destructive
- We consult on new product introduction and product and process improvement and optimisation.

### Fabrizio Rizzato / Petra Mickova



Fabrizio Rizzato: Alea s.n.c. di Rizzato Fabrizio & Mickova Petra, Via Prà Secco 137/A36010 Carrè (VI) - Italy



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### **Specialities**

POLYURETHANES: Additives & property modification, analysis, materials selection, product design, product engineering, tool design and sourcing, material development, fine tuning of thermoset polyurethanes. Equipment, foam moulding, health and safety and training, quality assurance, thermoset pouring and injection. Finishing and decorating, testing. Marketing and market research.

Automotive, biomedical, general products, furniture, shoe industry. Literature and patent search, project management, training, trouble shooting.

ALEA is dedicated to POLYURETHANES and guarantees to its customers consultancy and support during all the stages of the production processes:

- Start-up and fine tuning of productions related to polyurethane articles.
- Development and fine tuning of PUR systems.
- Commercial distribution (equipment, chemicals, tools).

### **Colin Sarson**

Multi Ventures Ltd
www.multiventures.co.uk

Multi Ventures Ltd, 78 Lichfield Road, Sutton Coldfield, West Midlands B74 2SY, UK



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## **Specialities**

Thermoplastics, Injection moulding, Quality, Recycling and recovery, Automotive, General products, Project management, Trouble shooting.

#### Other services include:

Offshore business set up, Business leadership and Painting on to plastics. Colin is experienced at Managing Director level in the plastics industry and has lead injection moulding, toolmaking, spray painting and assembly facilities in the UK, as well as setting up and leading a plastic injection moulding business in Egypt.

He now specialises in helping companies grow, maximise profits and develop their work force.

### **Eddie Sheridan**



Edwin G Fisher Associates, 41 Walton Road, Bushey, Herts, WD23 2JD, UK



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### **Specialities**

Materials, Business improvement, Environmental, Market research, Technology transfer, Packaging, Foam, Surveillance of new products, processes and technology, Mergers and Acquisitions.

Edwin G Fisher Associates is a long established consultancy to the plastics and rubber industry. The consultancy's strength is in the area of business strategy. The organisation offers assistance in techno-economic studies, marketing, market research, diversification, new product and technology searches, feasibility studies, acquisition studies and licensing. Particular experience is available in plastics, polymers, elastomers, paints, chemicals and packaging. The consultancy assists clients with the development of their business activities by offering services tailored to meet specific requirements and budget considerations whilst gaining maximum effectiveness by close co-operation.

#### Services provided include:

- Market research and forecasting.
- Business strategy.
- New product surveillance.
- Future trend analysis.
- Plastic packaging.
- Feasibility studies.

Since it was founded the organisation has worked with corporations world-wide.

## **John Taylor**

John Taylor Consultancy Services Ltd, 1 The Furlong, Eckington, Pershore, Kidderminster, Worcestershire, WR10 3FF, UK



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### **Specialities**

Extrusion sector of the plastics industry with a real focus on troubleshooting, process design and improvement, mentoring and development of staff.

- Business Turnaround / migration of products.
- Budgeting & Cost Control.
- Excellent Polymer knowledge base.
- Project / Programme Controllership.
- Process / System Optimisation.
- Total Quality Management.
- Motivational Leadership.
- Product Development.
- In depth knowledge of extrusion processes and techniques.



Materials & Design	Processing	Sustainability
<ul> <li>Adhesives</li> <li>Additives</li> <li>Analysis</li> <li>Composites</li> <li>Materials selection</li> <li>Polyurethanes</li> <li>Product design and evaluation</li> <li>Rubber</li> <li>Thermoplastics</li> <li>Testing</li> </ul>	<ul> <li>Blow moulding</li> <li>Compounding</li> <li>Equipment</li> <li>Extrusion</li> <li>Health and safety</li> <li>Injection moulding</li> <li>Quality</li> <li>Thermoforming</li> <li>Tooling</li> </ul>	Bioplastics  Eco-product design  Energy management  Plastics degradation  Recycling and recovery  Sustainability management  Waste management
Commercial	Markets	Other Skills
Expert witness     Buying / Selling     Companies     Export & import     Legislative and     regulatory     Market research     Mergers and acquisitions	<ul><li>Automotive</li><li>Electrical/electronic</li><li>General</li><li>Medical</li><li>Packaging</li></ul>	Authoring     Project management     Training (incl. online)     Trouble shooting     Recruitment





